Secured AUTO Credit

Street Bikes Older than Nine Years Qualify for TOY Rates & Terms (only 1/2 adds allowed)

ADD 2% Thin Files (Less than 18mo. Credit History on at least Three Trade Lines Reported) - No FICO/Tier Bumps Allowed ADD 2% Recent Bankruptcy (3 Years and Less) - NO FICO/Tier Bumps Allowed

ADD 2% for Model Years 20 Years and Older

Discount .25% High Credit for FICOs 780 and Above

"I Have Connections Discount" 1% for Existing Members of CCU with Checking Account and Direct Deposit

Discount .25% Equity Position for Front LTVs 90% or Lower

Loan Pools		A+	Α	В	С	D
Credit Score Brackets		740+	739-700	699-660	659-625	<625
FICO Scores will be Averaged to Determine Credit Score Bracket						
Model Years & Terms						
2021 and Newer	Up to 60 Months	6.74%	7.49%	8.49%	10.87%	13.67%
	Up to 72 Months *over \$10,000	6.74%	7.49%	8.49%	11.42%	14.61%
	73-84 Months *over \$20,000	6.74%	7.49%	8.49%	11.65%	NA
2017-2020	Up to 60 Months	6.99%	8.49%	9.49%	11.87%	14.67%
	Up to 72 Months *over \$10,000	6.99%	8.49%	9.49%	12.42%	15.42%
	73-84 Months *over \$20,000	6.99%	8.49%	9.49%	12.65%	NA
2010-2016	Up to 60 Months	8.24%	9.49%	10.49%	12.87%	15.67%
	61-72 Months *over \$10,000	8.24%	9.49%	10.49%	13.42%	16.22%
	73-84 Months *over \$20,000	8.24%	9.49%	10.49%	13.65%	NA
2006-2009 (2005 and older add 2%)	Up to 60 Months	9.64%	10.89%	11.89%	14.27%	17.07%
	61-72 Months *over \$20,000	9.64%	10.89%	11.89%	14.82%	NA
Brand New Vehicle (Never been titled) - Invo (If no JD Power Invoice available, can use previous ye	up to 110%	up to 110%	up to 105%	up to 90%	up to 70%	
Front End LTVs 2010 and Newer - JD Power Retail (using VIN)**		up to 110%	up to 110%	up to 105%	up to 90%	up to 70%
Front End LTVs 2006-2009 - JD Power Retail (using VIN)**		up to 90%	up to 90%	up to 80%	up to 70%	up to 60%
Model years 2005 & Older = Lowest JD Power value (no VIN pull available), regardless of scores		up to 90%	up to 90%	up to 80%	up to 70%	up to 60%
**Front LTV CAPS over \$50,000 = 105% LTV MAX, over \$75,000 = 100% LTV MAX, over \$90,000 = 90% LTV MAX & 700+ FICO						
Loans Less Than \$5,000 = MAX Term 36 Months						

Rates Effective 09.24.2025

90 Days to First Payment Qualifications: 700+ FICO score

2017 Model Years or Newer Verification of Income Required

No Thin Files

No First Time Auto Buyers

RV Secured Credit

Discount .25% High Credit for FICOs 780 and Above

Discount .25% Equity Position for Front LTVs 90% or lower

"I Have Connections Discount" 1% for Existing Members of CCU with Checking Account and Direct Deposit

Thin Files (less than 18mo credit history on at least three trade lines reported) ADD 2% - No FICO Bumps allowed

Recent Bankruptcy (3 Years and Less) ADD 2% - No FICO Bumps allowed

		rears and Less) ADD 2%				
	RV's (Anything with Livin	g Quarters or Motorized	Boats) - 1/2 add ons for	value		
Loan Pools		A+	Α	В	С	D
Credit Score Brackets		740 +	739-700	699-660	659-625	625>
	FICO Scores will be	Averaged to Determin	e Credit Score Bracket	t		
Model Years						
2023 & Newer	Up to 60 Months	8.70%	8.80%	9.80%	11.40%	14.80%
	61 to 72 Months	9.25%	9.35%	10.35%	11.75%	15.35%
	73-84 Months	9.90%	10.00%	11.00%	13.00%	16.00%
	85-96 Months	10.15%	10.25%	11.25%	13.25%	NA
	97-120 Months *over \$20,000	10.25%	10.40%	11.35%	13.35%	NA
2020-2022	Up to 60 Months	8.85%	8.95%	9.95%	11.55%	14.95%
	61-72 Months	9.40%	9.50%	10.50%	11.90%	15.50%
	73-84 Months	10.05%	10.15%	11.15%	13.15%	16.15%
	85-96 Months	10.30%	10.40%	11.40%	13.40%	NA
	97-120 Months *over \$20,000	10.40%	10.55%	11.50%	13.50%	NA
2016-2019	Up to 60 Months	9.10%	9.20%	10.20%	11.80%	15.20%
	61-72 Months	9.65%	9.75%	10.75%	12.15%	15.75%
	73-84 Months	10.30%	10.40%	11.40%	13.40%	16.40%
	85-96 Months	10.55%	10.65%	11.65%	13.65%	NA
	97-120 Months *over \$20,000	10.65%	10.80%	11.75%	13.75%	NA
	Collatera	l models 20 years and ol	der - ADD 2%			
2015-Older	Up to 60 Months	10.10%	10.20%	11.20%	12.80%	16.20%
	61-72 Months *over \$20,000 w/Exception Approval	10.65%	10.75%	11.75%	13.15%	NA
Front End LTV 2016	6+ JD Power Retail	up to 90%*	up to 90%*	up to 85%*	up to 80%	up to 70%
	*Front LTV CAPS over \$50,000 = 85% LTV MAX	, over \$75,000 = 80% LTV	/ MAX, <u>over \$90,000 = 7</u>	5% LTV MAX & 700+ FIC	<u></u>	
	Loans less than \$5,000 = Max 36 months /	\$5,000 - \$9,999 = Max 60	0 months / \$10,000-\$2	20,000 = Max 96 months		
Front End LTV 2015 - JD Power Wholesale		JD Power Retail	JD Power Retail			
		up to 90%	up to 90%	up to 80%	up to 70%	up to 60%
2005 and Older Qu	alifies for Lowest Value - No Matter The Bucket	up to 90%	up to 90%	up to 80%	up to 70%	up to 60%
Loans less than \$5,000 = Max 36 months / \$5,000 - \$9,999 = Max 48 months / \$10,000 - \$20,000 = Max 60 months (Longer than 60 mos requires Exceptions Approval)						

Rates effective 1.16.2024 (Updated 04.01.2024)

TOY Secured Credit

Discount .25% High Credit for FICOs 780 and Above

Discount .25% Equity Position for Front LTVs 90% or lower

"I Have Connections Discount" 1% for Existing Members of CCU with Checking Account and Direct Deposit

 $Thin \ Files \ (less \ than \ 18mo \ credit \ history \ on \ at \ least \ three \ trade \ lines \ reported) \ \textbf{ADD } \ \textbf{2\%} - \textbf{No FICO Bumps allowed}$

Recent Bankruptcy (3 Years and Less) ADD 2% - No FICO Bumps allowed

Toy Loans (Examples: Snowmobiles, ATV's, UTV's, Motorcycles, Cargo Trailers) 1/2 add ons for value

Street Bikes Nine years and newer qualify for AUTO rates

Street Bikes Nine years and newer qualify for AUTO rates								
Loan Pools		A+	Α	В	С	D		
Credit Score Brackets		740 +	739-700	699-660	659-625	625>		
FICO Scores will be Averaged to Determine Credit Score Bracket								
Model Years								
2023 & Newer	Up to 60 Months	9.25%	9.35%	10.35%	12.35%	15.35%		
	61-72 Months	10.25%	10.35%	11.35%	13.35%	16.35%		
2020-2022	Up to 60 Months	9.40%	9.50%	10.50%	12.50%	15.50%		
	61-72 Months	10.40%	10.50%	11.50%	13.50%	16.50%		
2016-2019	Up to 60 Months	9.65%	9.75%	10.75%	12.75%	15.75%		
	61-72 Months	10.65%	10.75%	11.75%	13.75%	16.75%		
	Street Bikes Older than Nine years qualify for the Toy Rates below							
	Collatera	models 20 years and o	lder - ADD 2%					
2015-Older	Up to 60 Months	10.65%	10.75%	11.75%	13.75%	16.25%		
Front End LTV 2016 + JD Power Retail		up to 90%*	up to 90%*	up to 85%*	up to 80%	up to 70%		
*Front LTV CAPS over \$50,000 = 85% LTV MAX, over \$75,000 = 80% LTV MAX, <u>over \$90,000 = 75% LTV MAX & 700+ FICO</u>								
Loans less than \$5,000 = Max 36 months / \$5,000 - \$9,999 = Max 60 months / \$10,000+ = Max 72 months								
Front End LTV 2015 - JD Power Wholesale		JD Power Retail	JD Power Retail					
		up to 90%	up to 90%	up to 80%	up to 70%	up to 60%		
2005 and Older Quality	fies for Lowest Value - No Matter The Bucket	up to 90%	up to 90%	up to 80%	up to 70%	up to 60%		
Loans less than \$5,000 = Max 36 months / \$5,000 - \$10,000 = Max 48 months / More than \$10,000 = Max 60 months								

Rates effective 1.16.2024 (Updated 04.01.2024)

	Secured by Me	mber Funds & Unsecu	red Credit			
	Credit Builde	er and Share Secured L	oans 4%			
	CD Secured Loans 2% H	igher than CD APY (to	payoff w/CD term)			
		Unsecured Credit				
Loan Pools	A+	Α	В	С	D	
Credit Score Brackets	740+	739-700	699-660	659-625	625>	
Max Unsecured	\$20,000	\$15,000	\$10,000	\$5,000	\$1,000	
		Personal Loans				
Thin Files (le	ss than 18mo credit history on at le	east three trade lines re	eported) ADD 2% - No FI	CO Bumps allowed		
	Recent Chapter 7 Bankruptcies (3	3 Years and Less) ADD 2	2% - No FICO Bumps allo	wed		
	High Credit Discount	t (FICO 780 or higher) I	DISCOUNT .25%			
12 Month Term	8.50%	8.60%	9.60%	11.60%	14.60%	
18 Month Term	10.00%	10.10%	11.10%	13.10%	16.10%	
24 Month Term	12.50%	12.60%	13.60%	15.60%	18.60%	
36 Month Term	14.50%	14.60%	15.60%	17.60%	20.60%	
				Rate	s effective 04.11.2023	
	Ove	erdraft Line of Credit				
		18.00%				
		SA Credit Card Loans				
	FOR VISAS - National Prin					
	or VISAs 7.25% w/NO Floor Rate (•			
FICOs 70	FICOs 700-600		FICOs 600>			
	Prime Rate +5.00%			Prime Rate + 10.00%		
12.259	%	14	.75%	17.25%		

Rates effective 10.01.2025

HELOCS - Primary Homes Only FOR HELOCS - National Prime Rate as of December 19, 2024 = 7.50% Prime Rate for HELOCS 7.50% (Variable - Changes Effective January, April, July, October) LTV to be based on the LOW values only HELOC FICO Above 700 FICOs Below 600 **HELOC Buckets** FICOs 700-671 FICOs 670-640 FICOs 639-600 LTV Caps 1st Lien Position 80% 80% 75% 70% 70% 75% 75% 75% 70% 70% LTV Caps 2nd Lien Position Rates Prime Rate + 0% Prime Rate + 1% Prime Rate + 2% Prime Rate + 3% Prime Rate + 4% Rates Combined (Floor Rate or Prime Rate + Margin) 7.50% 8.50% 9.50% 10.50% 11.50%

Rates Effective 04.01.2025